Notice of Allowability	Application No.	Applicant(s)
	09/604,503	MONTAGUE, JOHN E.
	Examiner	Art Unit
	Romain Jeanty	3623
- The MAILING DATE of this communication application application application application and the communication application on the MERITS Is erewith (or previously mailed), a Notice of Allowance (PTOL-8T OTTICE OF ALLOWABILITY IS NOT A GRANT OF PATENT of the Office or upon petition by the applicant. See 37 CFR 1.31	S (OR REMAINS) CLOSED in i) or other appropriate comminates. RIGHTS. This application is 3 and MPEP 1308.	n this application. If not included
. A This communication is responsive to 12/12/04 and 3/3/05		
. ☑ The allowed claim(s) is/are <u>1-20</u> .		
B.   The drawings filed on are accepted by the Examine	er.	
I.	e been received. e been received in Applicatio	n No
Applicant has THREE MONTHS FROM THE "MAILING DATE" noted below. Failure to timely comply will result in ABANDON' THIS THREE-MONTH PERIOD IS NOT EXTENDABLE.	MEN I of this application.	
. A SUBSTITUTE OATH OR DECLARATION must be subm INFORMAL PATENT APPLICATION (PTO-152) which giv	nitted. Note the attached EXA es reason(s) why the oath or	MINER'S AMENDMENT or NOTICE OF declaration is deficient.
. CORRECTED DRAWINGS ( as "replacement sheets") mu  (a) including changes required by the Notice of Draftsper.  1) hereto or 2) to Paper No./Mail Date	son's Patent Drawing Review	
(b) including changes required by the attached Examiner Paper No./Mail Date  Identifying indicia such as the application number (see 37 CFR 1		admitted to the desired to the control of the contr
coon sheet. Replacement sheet(s) should be labeled as such in t	the header according to 37 CF	R 1.121(d).
<ul> <li>DEPOSIT OF and/or INFORMATION about the depo- attached Examiner's comment regarding REQUIREMENT</li> </ul>	isit of BIOLOGICAL MATE FOR THE DEPOSIT OF BIO	RIAL must be submitted. Note the LOGICAL MATERIAL.
ttachment(s) ☑ Notice of References Cited (PTO-892)	5. ☐ Notice of Info	ormal Patent Application (PTO-152)
☐ Notice of Draftperson's Patent Drawing Review (PTO-948)	6. 🛛 Interview Su	mmary (PTO-413),
☐ Information Disclosure Statements (PTO-1449 or PTO/SB/C Paper No./Mail Date	Paper No./N 18), 7. ⊠ Examiner's A	Mail Date Amendment/Comment
Examiner's Comment Regarding Requirement for Deposit of Biological Material	8. ⊠ Examiner's S 9. □ Other	Statement of Reasons for Allowance

Application/Control Number: 09/604,503

Art Unit: 3623

# EXAMINER'S AMENDMENT

An examiner's amendment to the record appears below. Should the changes and/or
additions be unacceptable to applicant, an amendment may be filed as provided by 37 CFR
 1.312. To ensure consideration of such an amendment, it MUST be submitted no later than the
payment of the issue fee.

#### Claims 1:

Line I, delete, "A computer-implemented of optimizing a campaign implemented in a computer readable medium comprising", insert -- A computer-implemented method for optimizing a campaign, using said computer to perform the steps comprising: --.

Line 12, before scope, delete "the", insert -- a --.

Line 15, after campaign, delete "can be", insert -- is--.

Line 15, before dynamically, delete "to", insert -- for --.

Line 15, delete "modify", insert --modifying--.

Line 16, delete "and".

Line 17, after correlation, delete ".", insert -- ; and using said determined correlation for optimizing the campaign--.

# Claim 8:

Lines 1-2, after A, delete "system for optimizing campaigns, implemented in a computer readable medium comprising", insert --<u>computer-implemented system for optimizing campaigns</u> comprising --.

Application/Control Number: 09/604,503

Art Unit: 3623

Line 12, before scope, delete "the", insert -- a --.

Line 15, after factor, delete "can be", insert -- is--.

Line 16, delete "to", insert -- for--.

Line 16, delete "alter", insert -- altering --.

Line 20, after correlation, delete ".", insert --; and using said determined correlation to for optimizing said campaigns--.

# Claim 15:

Lines 1-3, after A, delete "method of optimizing a contact list during a campaign implemented in a computer readable medium, comprising", insert — <a href="mailto:computer-implemented">computer-implemented</a> system for optimizing a contact list during a campaign, using said computer to perform the steps comprising --.

Line 11, before scope, delete "the", insert -- a --.

Line 14, after factor, delete "can be" and insert --<u>is</u>--, after used, delete "to" and insert --<u>for</u>--, after dynamically, delete "modify" and insert --<u>modifying</u>--, after intervals, delete "and".

Line 16, after correlation, delete ".", insert - using said determined correlation for optimizing said contact list during the campaign--.

Authorization for this examiner's amendment was given in a telephone interview with Joseph P. Mehrle (Reg. No. 45,535) on March 3, 2005.

# Allowable Subject Matter

Claims 1-20 are allowed.

Application/Control Number: 09/604,503

Art Unit: 3623

3. The following is an examiner's statement of reason for allowance:

The closest prior art to Thearling (U.S. Patent No. 6,240,411) fails to teach the claimed invention. Thearling teaches a campaign management system for building a campaign.

Thearling, taken alone or in combination, fails to teach determining at contact intervals if a correlation exists between completed contacts, and the contact intervals represent elapsed periods of time associated with environmental changes occurring outside a scope of the campaign ("the environmental changes" which is described in paragraph 1 of page 19 in the specification), and using said determined correlation for optimizing the campaign as recited in independent claims 1, and 8.

Claims 2-7, and 9-14 depend upon claims 1 and 8 and have all the limitations of claims 1 and 8 and are allowable for the same reason.

The closest prior art to Thearling (U.S. Patent No. 6,240,411) fails to teach the claimed invention. Thearling teaches a campaign management system for building a campaign.

Thearling, taken alone or in combination, fails to teach determining at contact intervals if a correlation exists between completed contacts, and the contact intervals represent elapsed periods of time associated with environmental changes occurring outside a scope of the campaign ("the environmental changes" which is described in paragraph 1 of page 19 in the specification), and using said determined correlation for optimizing said contact list during the campaign as recited in independent claim 15.

Claims 16-20 depend upon claim 1 and have all the limitations of claim 15 and are allowable for the same reason.

# Conclusion

Application/Control Number: 09/604,503
Art Unit: 3623

- The prior art made of record and not relied upon is considered pertinent to applicant's disclosure
- a. Verba et al (U.S. Patent No. 6,236,977) teach a campaign engine for generating and storing a campaign population, a plurality of individual marketing campaign, each campaign is characterized by a plurality of campaign attributes.
- b. Melchione et al (U.S. Patent No. 5,966,695) teach a marketing system which tracks the performance and make adjustments in a campaign.
- c. Verba et al (WO200041119) disclose teaches a campaign engine for generating and storing a campaign population, a plurality of individual marketing campaign, each campaign is characterized by a plurality of campaign attributes.
- d. Cannon (Wo99/46719) discloses a method for analyzing data and advertising optimization.

Any inquiry concerning this communication or earlier communications from the examiner should be directed to Romain Jeanty whose telephone number is (703) 308-9585. The examiner can normally be reached on Mon-Thurs 7:30 am - 6:00 pm.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Tariq R Hafiz can be reached on (703) 305-9643. The fax phone number for the organization where this application or proceeding is assigned is 703-872-9306.

Page 6

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free).

RJ

March 5, 2005

ROMAIN JEANTY

Art Unit 3623